

EUSIPA Market Report

on structured investment products

Q2/2013



Contents

Highlights	2
Quarterly overview	3
Exchange turnover	5
Outstanding volume	6
Number of new listings on exchange	7
Number of exchanged listed products	8
Appendix	g



1. Highlights

Exchange Turnover: Increasing Turnover

In the second quarter 2013 the overall exchange turnover increased to 27.07 bn EUR which is a plus of 8.73% compared to the last quarter (24.88 bn EUR) and a plus of 22.05% on a year-to-year basis. Leverage Products accounted in Q2 2013 for 14.05 bn EUR (+9.18%) in turnover and investment products for 13.01 bn EUR (+8.25%).

Outstanding Volume: Slightly Decreasing Numbers

The Q2 2013 figures for Austrian, German¹ and Swiss² market show a falling volume in leverage products with -5.39%, measured on a year-to-year basis, but an increase of 10.56% compared to the preceding quarter Q1 2013. The volume in investment products at the end of Q2 2013 is 8.25% lower than the equivalent quarter Q2 2012 and 4.34% smaller when being compared to the preceding quarter Q1 2013.

Number of New Listings: Increase for Leverage Products / Decrease for Investment Products

Compared to the previous quarter the number of new listings decreased by 2.68% to 539'032 products. Whereas 78.65% of all new listed products were issued in the leveraged segment, investment products obtain a share of 21.35%. For leverage products the number of new listings increased by 27.36% on a year-to-year basis and 3.57% compared to the previous quarter whereas for investment products the number of new listings decreased by 10.42% on a year-to-year basis and 20.36% compared to the previous quarter.

Number of Products: Constant Numbers

At the end of June 2013 a total of 1'061'401 products were listed in EUSIPA member countries. This is a small minus of 0.07% compared to the first quarter of 2013 (1'062'184). Measured on a year-to-year basis the number of listed investment products accounted for a decrease of only 0.45%. Leverage products saw an increase of 16.40% in the same time period.

¹ The German figures are sourced in from the 16 issuers assembled under the roof of Deutsche Derivate Verband (DDV) and entail assets from the sales of listed note-based structured retail products to customers based in Germany. The 16 issuers cover about 95% of the German market in these products.

² The Swiss figures are sourced in from the Swiss National Bank and represent all assets in listed note-based structured retail products held in Swiss depots of issuers domiciled in Switzerland. The figures include therefore, to a small extent, also assets from product sales of these issuers outside Switzerland.



2. Quarterly overview (Q2/2013)

	Austria	France	Germany	Italy	Sweden	Switzerland*	EUSIPA
Exchange Turnover (Mio. EUR)							
I Investment Products	54.93	115.16	6'858.11	998.70	531.62	4'446.36	13'004.88
11 Capital Protected	n/a	0.00	505.63	n/a	n/a	373.56	n/a
12 Yield-Enhancement	n/a	68.50	n/a	n/a	n/a	1'064.00	n/a
13 Participation	n/a	46.66	6'352.48	n/a	n/a	2'954.99	n/a
199 Various	n/a	0.00	n/a	n/a	n/a	54.00	n/a
2 Leverage Products	5.93	1'563.62	4'453.61	3'263.20	1'410.41	3'355.13	14'051.90
21 Without Knock-Out	0.89	348.85	1'644.32	n/a	49.41	n/a	n/a
22 With Knock-Out	5.04	530.94	2'809.29	n/a	345.03	n/a	n/a
23 Constant Leverage	n/a	683.83	n/a	n/a	964.00	n/a	n/a
299 Various	n/a	0.00	n/a	n/a	52.00	n/a	n/a
Total	60.86	1'678.78	11'311.72	4'261.90	1'942.03	7'801.49	27'056.78
Outstanding Volume (Mio. EUR)							
I Investment Products	12'900	n/a	86'886	n/a	n/a	124'871	224'658
11 Capital Protected	n/a	n/a	58'406	n/a	n/a	43'907	n/a
12 Yield-Enhancement	n/a	n/a	7'414	n/a	n/a	39'210	n/a
13 Participation	n/a	n/a	15'288	n/a	n/a	39'222	n/a
199 Various	n/a	n/a	5'779	n/a	n/a	2'532	n/a
2 Leverage Products	100	n/a	1'154	n/a	n/a	12'102	13'355
21 Without Knock-Out	n/a	n/a	527	n/a	n/a	n/a	n/a
22 With Knock-Out	n/a	n/a	627	n/a	n/a	n/a	n/a
23 Constant Leverage	n/a	n/a	n/a	n/a	n/a	n/a	n/a
299 Various	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Total	13'000	n/a	88'040 ¹	n/a	n/a	136'973 ²	238'013

^{*} Please note that the product category 'Investment Products with Reference Entities' exists only in Switzerland. Values for this category are therefore shown as 'Various Investment Products'.

Source: Country Associations, Derivative Partners

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2. Quarterly overview (Q2/2013)

	Austria	France	Germany	Italy	Sweden	Switzerland*	EUSIPA
Number of new listings on Exchange							
1 Investment Products	139	594	111'740	215	53	2'319	115'060
11 Capital Protected	n/a	0	68	n/a	n/a	40	n/a
12 Yield-Enhancement	n/a	588	54'147	n/a	n/a	1'983	n/a
13 Participation	n/a	6	57'525	n/a	n/a	254	n/a
199 Various	n/a	0	n/a	n/a	n/a	42	n/a
2 Leverage Products	226	12'785	394'006	1'412	4'921	10'622	423'972
21 Without Knock-Out	64	4'447	102'631	n/a	2'599	n/a	n/a
22 With Knock-Out	162	8'328	291'375	n/a	2'157	n/a	n/a
23 Constant Leverage	n/a	10	n/a	n/a	104	n/a	n/a
299 Various	n/a	0	n/a	n/a	61	n/a	n/a
Total	365	13'379	505'746	1'627	4'974	12'941	539'032
Number of Exchange Listed Products							
1 Investment Products	1'825	2'023	427'820	1'137	484	11'587	444'876
11 Capital Protected	n/a	6	3'502	n/a	n/a	1'069	n/a
12 Yield-Enhancement	n/a	1'743	190'892	n/a	n/a	7'558	n/a
13 Participation	n/a	274	233'426	n/a	n/a	2'671	n/a
199 Various	n/a	0	n/a	n/a	n/a	289	n/a
2 Leverage Products	3'531	18'392	557'929	4'966	8'686	23'021	616'525
21 Without Knock-Out	1'871	8'437	340'191	n/a	4'623	n/a	n/a
22 With Knock-Out	1'660	9'742	217'738	n/a	3'306	n/a	n/a
23 Constant Leverage	n/a	183	n/a	n/a	579	n/a	n/a
299 Various	n/a	30	n/a	n/a	178	n/a	n/a
Total	5'356	20'415	985'749	6'103	9'170	34'608	1'061'401

^{*} Please note that the product category 'Investment Products with Reference Entities' exists only in Switzerland. Values for this category are therefore shown as 'Various Investment Products'.

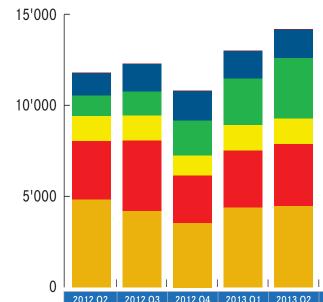


3. Exchange turnover

Investment Products in Mio. EUR 15'000 10'000 5'000 0 2012 Q2 2012 Q3 2012 Q4 2013 Q1 Total Δ%2/12 Δ% 1/13 2013 Q2 Austria* 30 53 56 56 55 251 81.11 -1.83 France 865 120 98 115 1'314 -86.69 18.06 116 Italy 355 636 733 988 999 3'710 181.32 1.10 Sweden 396 365 326 491 532 2'110 34.15 8.28 3'412 Switzerland 2'442 2'870 3'292 4'446 16'463 82.06 35.06 Germany 6'403 7'176 5'938 7'089 6'858 33'464 7.11 -3.26

Leverage Products

in Mio. EUR



	2012 Q2	2012 Q3	2012 Q4	2013 Q1	2013 Q2	Total	Δ%2/12 *	Δ% 1/13
Austria*	3	5	5	9	6	28	80.10	-33.09
France	1'214	1'519	1'611	1'494	1'564	7'401	28.84	4.68
Italy	1'123	1'283	1'887	2'525	3'263	10'080	190.71	29.25
Sweden	1'363	1'364	1'090	1'377	1'410	6'604	3.52	2.43
Switzerland	3'169	3'843	2'601	3'122	3'355	16'090	5.88	7.46
Germany	4'805	4'171	3'508	4'344	4'454	21'282	-7.32	2.52
Total	11'676	12'185	10'702	12'871	14'052	61'486	20.35	9.18

11'762

Total

10'492

10'039

12'014

13'005

57'312

23.95

8.25

Source: Country Associations, Derivative Partners

^{*} Field indicates per cent change between Q2/2013 and equivalent last year quarter Q2/2012.

^{**} Field indicates per cent change between reporting quarter Q2/2013 and previous quarter Q1/2013.

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4. Outstanding volume

Investment Products in Mio. EUR 300'000 250'000 200'000 150'000 100'000 50'000 Δ%2/12 Δ% 1/13 2012 Q2 2012 Q3 2012 Q4 2013 Q1 2013 Q2 Austria 13'400 13'600 13'500 13'300 12'900 -3.73 -3.01 Germany¹ 92'082 93'501 90'631 89'797 86'886 -5.64 -3.24 Switzerland² 139'376 138'026 127'309 131'763 124'871 -10.41 -5.23

Leverage Products

in Mio. EUR



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245'127

244'858

Total

231'439

234'861

224'658

-8.25

-4.34

Source: Country Associations Derivative Partners

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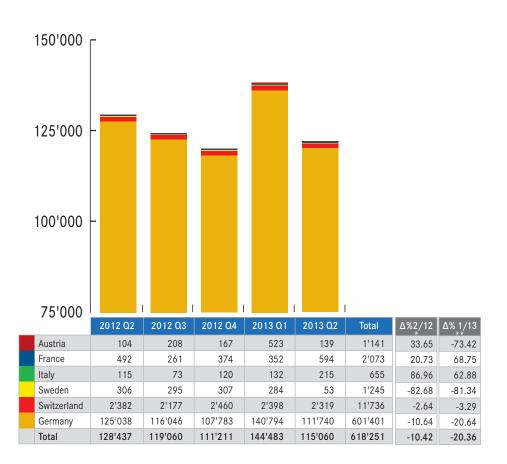
^{*} Field indicates per cent change between Q2/2013 and equivalent last year quarter Q2/2012.

^{**} Field indicates per cent change between reporting quarter Q2/2013 and previous quarter Q1/2013.

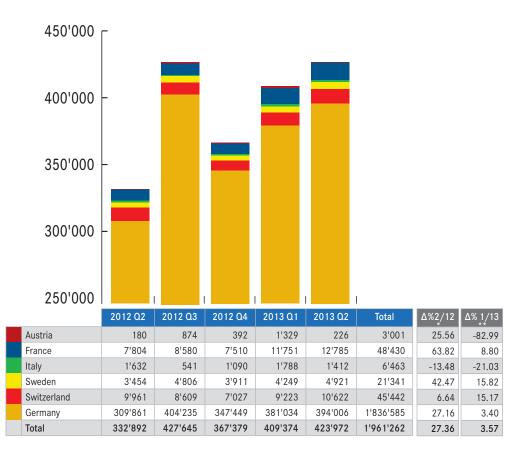


5. Number of new listings on exchange

Investment Products



Leverage Products



Source: Country Associations Derivative Partners

^{*} Field indicates per cent change between Q2/2013 and equivalent last year quarter Q2/2012.

^{**} Field indicates per cent change between reporting quarter Q2/2013 and previous quarter Q1/2013.

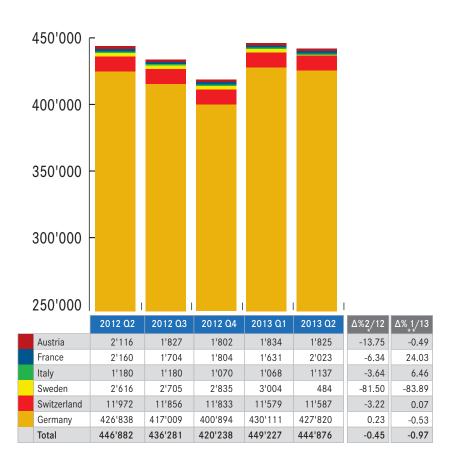
 $^{^{\}star}$ Field indicates per cent change between Q2/2013 and equivalent last year quarter Q2/2012.

^{**} Field indicates per cent change between reporting quarter Q2/2013 and previous quarter Q1/2013.

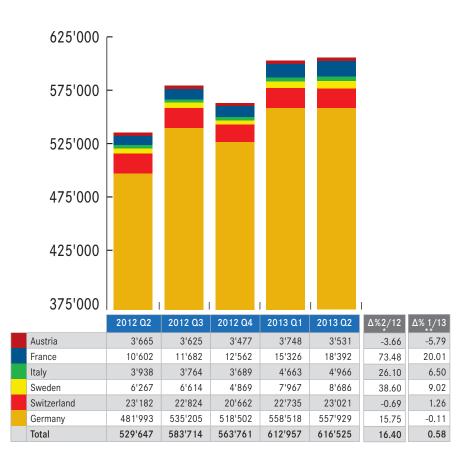


6. Number of exchange listed products

Investment Products



Leverage Products



Source: Country Associations Derivative Partners

^{*} Field indicates per cent change between Q2/2013 and equivalent last year quarter Q2/2012.

^{**} Field indicates per cent change between reporting quarter Q2/2013 and previous quarter Q1/2013.

^{*} Field indicates per cent change between Q2/2013 and equivalent last year quarter Q2/2012.

^{**} Field indicates per cent change between reporting quarter Q2/2013 and previous quarter Q1/2013.



7. Appendix

Data sources

EUSIPA Members

Derivative Partners Research AG

Key date is 28th June 2013. The exchange rates for CHF/EUR and SEK/EUR are defined at the last trading day of each quarter.

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Further information about Structured Investment Products is provided by the country associations on their websites:

Austria

Zertifikate Forum Austria (ZFA) www.zertifikateforum.at



France

Association Française des Produits Dérivés de Bourse (AFPDB) www.afpdb.fr



Germany

Deutscher Derivate Verband (DDV) www.derivateverband.de



Italy

Associazione Italiana Certificati e prodotti di Investimento (ACEPI) www.acepi.it



Sweden

Swedish exchange-traded investment products association (SETIPA) www.setipa.se



Switzerland

Swiss Structured Products Association (SSPA) www.svsp-verband.ch

